

**VITA**

**DAVID DUNNING**

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**CONTACT INFORMATION**

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**EDUCATION**

Ph.D., Psychology, Stanford University, Stanford, California, 1986  
B.A., Psychology, Michigan State University, East Lansing, 1982

**PROFESSIONAL EXPERIENCE**

University of Michigan  
Professor, 2015-present  
Faculty Affiliate, Research Center for Group Dynamics, Institute for Social Research,  
2015-present

Cornell University  
Professor Emeritus, 2015-present  
Professor, 1999-2015  
Associate Professor, 1992-1998  
Assistant Professor, 1986-1992

Visiting Appointments  
Visiting Fellow, University of Michigan, January-June 2000  
Whitebox Fellow in Behavioral Finance, Yale University School of Management, August  
2004.  
Visiting Scholar, SonderForschungsBereich 504 [Collaborative Research Center 504],  
University of Mannheim, Germany, June 2005.  
Visiting Instructor, Instituts für Wirtschafts und Sozialpsychologie [Institute for  
Economics and Social Psychology], University of Cologne, Germany, July 2008, June  
2009, September 2010, July 2015.  
Invited Fellow, Center for the Advanced Study in the Behavioral Sciences, Stanford, CA,  
2013-2014.

**OUTSIDE PROFESSIONAL ACTIVITIES**

Fellow,

American Psychological Association

- Member, Early Career Award Committee (Social Psychology), 2002
- Member, Publication & Communication Board, 2011-2017 (Chair, 2013-2014)
- Member, Electronic Resource Advisory Committee, 2011-2012, 2016-2017
- Member, Journal Advisory Committee, 2012-2016
- Co-Chair, Editorial Search Committee, *Decision*, 2012
- Chair, Editorial Search Committee, *Journal of Personality and Social Psychology: Interpersonal Relations and Group Processes*, 2013
- Chair, Editorial Search Committee, *History of Psychology*, 2014.
- Co-Chair, Editorial Search Committee, *International Perspectives in Psychology*, 2015.
- Member, Editorial Search Committee, *Health Psychology*, 2015.
- Chair, Editorial Search Committee, *Journal of Personality and Social Psychology: Attitudes and Social Cognition*, 2016
- Chair, Editorial Search Committee, *Psychology, Public Policy, and Law*, 2017.
- Chair, Editorial Search Committee, *Neuroscience, Psychology, and Economics*, 2017

Association for Psychological Science

Society of Experimental Social Psychology

- Executive Committee, 2012-2014 (Vice-President, 2013; President, 2014)
- Chair, Distinguished Scientist Award, 2012.
- Member, Program Committee, 2012-2014.
- Chair, Publication Committee, 2013.
- Representative to FABBS, 2014-2015

Member,

American Psychology-Law Society

Society for Personality and Social Psychology

- Publications Committee: Member, 2001, Chair, 2002
- Student Publication Award Committee Member, 2002
- Executive Committee, 2003-2004
- Donald T. Campbell Award Committee, Chair, 2003-2004
- Executive Officer Designate, 2004
- Executive Officer, 2005-2010
- Associate Executive Officer, 2010-2012
- Web Co-Editor, 2011-2012

Instructor, Summer Institute in Social Psychology, Princeton, NJ (co-taught 2-week class on “self-knowledge”)

Division 8, American Psychological Association (Personality and Social Psychology)

Executive Officer, 2005-2010

Society for the Study of Motivation

- Executive Council, 2013-2017
- President, 2015-2016 (President Elect, 2014-2015; Past President, 2016-2017)
- Chair, editorial search committee, *Motivation Science*, 2016

Foundation for Personality and Social Psychology

- Executive Officer, 2006-2010
- Member, Board of Directors, 2010-2013
- President, 2011-2013

Treasurer and Executive Council Member,

- Federation of Associated Behavioral and Brain Science Societies, 2012.
- Federation of Associated Behavioral and Brain Science Societies Foundation, 2012.

- Member,  
Advisory Board, Oxford Bibliographies Online, 2011-2016
- Associate Editor,  
*Journal of Personality and Social Psychology: Attitudes and Social Cognition*, 2000-2002; 2015-2016  
*Behavioral Science and Policy* (social cognition), 2013-present
- Acting Editor  
*Motivational Science*, May-August, 2016.
- Guest Editor  
*Motivation and Emotion* (March & June 2001; “Self-Motives and Social Perception”)
- Ad Hoc Editor  
*Journal of Experimental Psychology: General*  
*Journal of Personality and Social Psychology* (Attitudes and Social Cognition, Interpersonal Relations and Group Processes)
- Editorial Board,  
*Basic and Applied Social Psychology*, 1999-2011  
*Journal of Behavioral Decision Making*, 2002-present  
*Motivation and Emotion*, 1994-2006  
*Personality and Social Psychology Bulletin*, 1999-2000, 2005-present  
*Personality and Social Psychology Review*, 2014-present  
*Self and Identity*, 2000-2005, 2008-2012  
*Psychological Science*, 2007-present  
*Psychological Science in the Public Interest*, 2005-2014  
*Journal of Personality and Social Psychology*, 2003-present  
*Social Psychology and Personality Science*, 2009-present  
*Journal of Experimental Social Psychology*, 2012-present  
*Motivational Science*, 2014-present
- Ad Hoc Reviewer,  
*American Sociological Review*, *Applied Cognitive Psychology*, *Basic and Applied Social Psychology*, *Journal of Abnormal Psychology*, *JAMA*, *Journal of Applied Psychology*, *Journal of Applied Social Psychology*, *Journal of Behavioral Decision Making*, *Journal of Clinical and Social Psychology*, *Journal of Experimental Psychology: Cognition, Learning, and Memory*, *Journal of Experimental Psychology: Applied*, *Journal of Experimental Social Psychology*, *Journal of Experimental Psychology: General*, *Journal of Personality and Social Psychology*, *Journal of Research in Personality*, *Journal of Social and Clinical Psychology*, *Motivation and Emotion*, *Political Psychology*, *Personality and Social Psychology Bulletin*, *Perspectives in Psychological Science*; *Psychological Bulletin*, *Psychological Methods*, *Psychological Reports*, *Psychological Review*, *Psychological Science*, *Psychological Science in the Public Interest*, *Psychology and Aging*, *Social Cognition*, *Social Psychology Quarterly*, *Sociological Spectrum*
- Ad hoc Grant Reviewer,  
National Science Foundation, Social Sciences and Humanities Research Council of Canada, Israeli Science Foundation, University Grant Council in Hong Kong
- Textbook Reviewer,  
Brooks/Cole, Dorsey Press, McGraw-Hill, Wadsworth, Worth
- Webpage Designer  
The Psychology Place, Peregrine Publishers, designed learning activity entitled “Stereotypes, Expectations, and Social Judgment”  
Wrote script for “Dunning-Kruger Effect,” TED-ED animated lesson.

**RESEARCH INTERESTS**

## Social Psychology

Accuracy and Error in Self-Judgment and Social Cognition

Motivated Social Cognition and Perception

The Self and Its Relation to Social Judgment

Tacit Inference Processes in Stereotypes, Attitudes, and Memory

## Behavioral Decision Research

Trust

Emotion and Risky Decision-Making

Overconfidence in Judgment and Decision-Making

**GRANT SUPPORT**

*Epistemic trespassing in public discourse* (co-PI: Nathan Ballantyne, Fordham). Humanities Institute, University of Connecticut, May 1, 2017-April 30, 2019 (\$220,651 for 2 years)

*Cognitive habits of intellectual humility*. Thrive Center for Human Development, Fuller Graduate Schools, June 1, 2013-May 31, 2015 (\$155,556 for 2 years).

*The gist of hot and cold cognition in adolescent risk-taking*, National Institute of Nursing Research, January 1, 2013-December 31, 2015 (Co-Investigator; Principal Investigator: Valerie Reyna, \$2,004,089).

*Motivated reasoning without awareness*, National Science Foundation. September 1, 2008-August 31, 2013 (\$282,792 for 3 years plus continuation)

*Identifying expertise and ignorance in self and others*, submitted to the National Science Foundation. Proposed starting date: September 1, 2013 (\$388,213 for 3 years).

*Accuracy and error in self-judgment*. National Institute of Mental Health. April 1, 2001-March, 2006. (\$469,958 for 4 years plus continuation)

*Self, esteem, and social judgment*. National Institute of Mental Health. April 1, 1997-March 31, 2001, including no cost extension. (\$216,368; 3 years plus continuation)

**BOOKS AND MONOGRAPH**

Dunning, D. (Ed.) (2010). *Social motivation*. New York: Psychology Press.

Alicke, M., Dunning, D., & Krueger, J. (Eds.) (2005). *The self and social judgment*. New York: Psychology Press.

Dunning, D. (2005). *Self-insight: Roadblocks and detours on the path to knowing thyself*. New York: Psychology Press.

Dunning, D., Heath, C., & Suls, J. (2004). Flawed self-assessment: Implications for health, education, and the workplace. *Psychological Science in the Public Interest*, 5, 71-106.

**PUBLICATIONS****in press:**

De keersmaecker, J., Dunning, D., Pennycook, G., Rand, D., Sanchez, C., Unkelbach, C., & Roets, A. (in press). Investigating the robustness of the illusory truth effect across individual differences in cognitive ability, need for cognitive closure, and cognitive style. *Personality and Social Psychology Bulletin*.

Dunning, D., Fetchenhauer, D., & Schlösser, T. (in press). Obligation at zero acquaintance. *Brain & Behavioral Science*.

**2019:**

Dunning, D. (2019). The best option illusion in self and social assessment. *Self & Identity, 18*, 349-362.

Ranked #3 among all articles ever appearing in *S&I* in terms of “quality and quantity of online attention” according to the Altmetric Attention Score.

Dunning, D. (2019). Gullible to ourselves. In J. Forgas & R. Baumeister (Eds.), *Homo credulous: The social psychology of gullibility: Fake news, conspiracy theories, and irrational beliefs* (pp. 217-233). Psychology Press: New York.

Dunning, D., Fetchenhauer, D., & Schlösser, T. (2019). Why people trust: Solved puzzles and open mysteries. *Current Directions in Psychological Science, 28*, 366-371.

Sanchez, C., & Dunning, D. (2019). Cultural patterns explain the worldwide perception/performance paradox in student self-assessments of math and science skill. *Social Psychological and Personality Science, 10*, 935-945.

**2018:**

Dunning, D. (2018). Moral agency among the ruins. *Behavioral and Brain Sciences, 41*, E42. doi:10.1017/S0140525X17001157

Dunning, D., Heath, C., & Suls, J. (2018). Reflections on self-reflection: Flawed self-assessment in the clinic, classroom, and office cubicle. *Perspectives on Psychological Science, 13*, 185-189.

Sanchez, C., & Dunning, D. (2018). Learning a little about something makes us overconfident. *Harvard Business Review*. <https://hbr.org/2018/03/research-learning-a-little-about-something-makes-us-overconfident>

Sanchez, C., & Dunning, D. (2018). Overconfidence among beginners: Is a little learning a dangerous thing? *Journal of Personality and Social Psychology, 114*, 10-28.

Wu, K., & Dunning, D. (2018). Hypocognition: Making sense of the world beyond one’s conceptual reach. *Review of General Psychology, 22*, 25-35.

**2017:**

Dunning, D. (2017). Normative goals and the regulation of social behavior: The case of respect. *Motivation & Emotion, 41*, 285-293.

Dunning, D., Fetchenhauer, D., & Schlösser, T. (2017). The varying roles played by emotion in economic decision-making. *Current Opinion in Behavioral Science*, 5, 33-38.

Fetchenhauer, D., Dunning, D., & Schlösser, T. (2017). The mystery of trust: Trusting too much while trusting too little at the same time. In P. Van Lange, B. Rockenbach, & T. Yamagishi (Eds.) *Trust in social dilemmas* (pp. 139-154). Oxford, UK: Oxford University Press.

## 2016:

Dunning, D. (2016). False moral superiority. In A. Miller (Ed.), *Social psychology of good and evil* (2<sup>nd</sup> ed.; pp. 249-269). New York: Guilford.

Dunning, D. (2016). Systems approaches to the treatment of motivation in human action: Three notes. *Motivation & Emotion*, 40, 27-30.

Dunning, D., Fetchenhauer, D., & Schlösser, T. (2016). The psychology of respect: A case study of how behavioral norms regulate human action. In A. Elliot (Ed.), *Advances in motivation science* (vol. 3; pp. 1-34). New York: Elsevier.

Schlösser, T., Fetchenhauer, D., & Dunning, D. (2016). Against all odds? The emotional dynamics underlying trust. *Decision*, 3, 216-230.

## 2015:

Atir, S., Rosenzweig, E., & Dunning, D. (2015). When knowledge knows no bounds: Self-perceived expertise predicts claims of impossible knowledge. *Psychological Science*, 26, 1295-1303. doi: 10.1177/0956797615588195

Ranked #68 among all articles ever appearing in *Psych Science* in terms of “quality and quantity of online attention” according to the Altmetric Attention Score.

Critcher, C. R., & Dunning, D. (2015). Self-affirmations provide a broader perspective on self-threat. *Personality and Social Psychology Bulletin*, 41, 3-18. Doi: 10.1177/0146167214554956

Critcher, C. R., Dunning, D., & Rom, S. C. (2015). Causal trait theories: A new form of person knowledge that explains egocentric pattern projection. *Journal of Personality and Social Psychology*, 108, 400-416. Doi: 10.1037/pspa0000019

Dunning, D. (2015). Motivated cognition in self and social thought. In M. Mikulincer & P. Shaver (Eds.). *APA Handbook of Personality and Social Psychology* (vol. 1, pp. 777-804), Washington, DC: American Psychological Association.

Dunning, D. (2015). Motivational theories. In B. Gawronski & G. Bodenhausen (Eds.). *Theory and explanation in social psychology* (pp. 108-131). New York: Guilford.

Dunning, D. (2015). On identifying human capital: Flawed knowledge leads to faulty judgments of expertise by individuals and groups. In S. Thye & E. Lawler (Eds.), *Advances in Group Processes* (vol. 32; pp. 149-176). New York: Emerald.

Schlösser, T., Mensching, O., Dunning, D., & Fetchenhauer, D. (2015). Trust and rationality: Shifting normative analyses in risks involving other people versus nature. *Social Cognition, 33*, 459-482. Doi: 10.1521/soco.2015.33.5.459

**2014:**

Anderson, J. E., & Dunning, D. (2014). Behavioral norms: Variants and their identification. *Personality and Social Psychology Compass, 8*, 721-738.

Critcher, D. R., & Dunning, D. (2014). Thinking about others vs. another: Three reasons judgments about collectives and individuals differ. *Personality and Social Psychology Compass, 8*, 687-698.

Dunning, D. (2014). The problem of recognizing one's own incompetence: Implications for self-assessment and development in the workplace. In S. Highhouse, R. S. Dalal, & E. Salas (Eds.), *Judgment and decision making at work* (pp. 37-56). New York: Taylor & Francis.

Dunning, D., Anderson, J. E., Schlösser, T., Ehlebracht, D., & Fetchenhauer, D. (2014). Trust at zero acquaintance: More a matter of respect than expectation of reward. *Journal of Personality and Social Psychology, 107*, 122-141.

Dunning, D., & Helzer, E. G. (2014). Beyond the correlation coefficient in studies of self-assessment accuracy: Commentary on Zell & Krizan (2014) *Perspectives in Psychological Science, 9*, 226-231.

Helzer, E. G., & Dunning, D. (2014). Context as well as inputs shape decisions, but are people aware of it? *Behavioral and Brain Sciences, 37*, 30-31.

Sheldon, S., Dunning, D., & Ames, D. R. (2014). Emotionally unskilled, unaware, and uninterested in learning more: Biased self-assessments of emotional intelligence. *Journal of Applied Psychology, 99*, 125-137.

Ranked #50 among all articles ever appearing in *JAP* in terms of "quality and quantity of online attention" according to the Altmetric Attention Index.

**2013:**

Balcetis, E., & Dunning, D. (2013). Considering the situation: Why people are better social psychologists than self-psychologists. *Self and Identity, 12*, 1-15.

Recipient, 2011 International Society for Self and Identity Best Paper Award.

Cole, S. L., Balcetis, E., & Dunning, D. (2013). Affective signals of threat produce perceived proximity. *Psychological Science, 24*, 34-40.

Critcher, C. R., & Dunning, D. (2013). Predicting persons' goodness versus a person's goodness: Forecasts diverge for populations versus individuals. *Journal of Personality and Social Psychology, 104*, 28-44.

Dunning, D., & Balcetis, E. (2013). Wishful seeing: How preferences shape visual perception. *Current Directions in Psychological Science*, 22, 33-37.

Ranked #58 among all articles ever appearing in *Current Directions* in terms of “quality and quantity of online attention” according to the Altmetric Attention Score.

Dunning, D., & Fetchenhauer, D. (2013). Behavioral influences in the present tense: On expressive versus instrumental action. *Perspectives on Psychological Science*, 8, 142-145.

Schlösser, T., Dunning, D., & Fetchenhauer, D. (2013). What a feeling: The role of immediate and anticipated emotions in risky decisions. *Journal of Behavioral Decision Making*, 26, 13-30.

Schlösser, T., Dunning, D., Johnson, K., & Kruger, J. (2013). How unaware are the unskilled? Empirical tests of the “signal extraction” counterexplanation for the Dunning-Kruger effect in self-evaluations of performance. *Journal of Economic Psychology*, 39, 85-100.

Ranked #20 among all articles ever appearing in *JEP* in terms of “quality and quantity of online attention” according to the Altmetric Attention Index.

Van Boven, L., Loewenstein, G., Dunning, D., & Nordgren, L. (2013). Changing places: Empathy gaps in emotional perspective taking. In J. Olson & M. P. Zanna (Eds.), *Advances in experimental social psychology* (vol. 48, pp. 117-171). New York: Elsevier.

Williams, E. F., Dunning, D., & Kruger, J. (2013). The hobgoblin of consistency: Algorithmic judgment strategies underlie inflated self-assessments of performance. *Journal of Personality and Social Psychology*, 104, 976-994.

## 2012:

Balcetis, E., & Dunning, D. (2012). A false-positive error in search of selective reporting: A refutation of Francis. *i-Comment*, 3. <http://i-perception.perceptionweb.com/journal/I/volume/3/article/i0519ic>

Balcetis, E., Dunning, D., & Granot, Y. (2012). Subjective value determines initial dominance in binocular rivalry. *Journal of Experimental Social Psychology*, 48, 122-129.

Dunning, D. (2012). Confidence considered: Assessing the quality of judgment and performance. In K. Demarree & P. Brinol (Eds.), *Social metacognition* (pp. 63-80). New York: Psychology Press.

Dunning, D. (2012). Fragmented reflections of the self (review of B. Hood, *The self-illusion*). *The Psychologist* (UK), 25, 694.

Dunning, D. (2012). Judgment and decision-making. In S. T. Fiske & C. N. Macrae (Eds.), *SAGE handbook of social cognition* (pp. 251-272). Thousand Oaks, CA: SAGE.

Dunning, D. (2012). The relation of self to social perception. In M. Leary and J. Tangney (Eds.), *Handbook of Self and Identity* (2<sup>nd</sup> ed.; pp. 481-501). New York: Guilford.

Dunning, D. (2012). What do we really want? *Psychological Inquiry*, 23, 258-260.



Dunning, D., Fetchenhauer, D., & Schlösser, T. (2012). Trust as a social and emotional act: Noneconomic considerations in trust behavior. *Journal of Economic Psychology*, *33*, 686-694.

Fetchenhauer, D., Azar, O., Antonides, G., Dunning, D., Frank, R., Lea, S., & Ölander, F. (2012). Monozygotic twins or unrelated stepchildren? On the relationship between economic psychology and behavioral economics. *Journal of Economic Psychology*, *33*, 695-699.

Fetchenhauer, D., & Dunning, D. (2012). Betrayal aversion versus principled trustfulness: How to explain risk avoidance and risky choices in trust games. *Journal of Economic Behavior and Organization*, *81*, 534-541.

Helzer, E. G., & Dunning, D. (2012). On motivated reasoning and self-belief. In S. Vazire & T. D. Wilson (Eds.), *Handbook of self-knowledge* (pp. 379-396). New York: Guilford.

Helzer, E. G., & Dunning, D. (2012). Why and when peer prediction is superior to self-prediction: The weight given to future aspiration versus past achievement. *Journal of Personality and Social Psychology*, *103*, 38-53.

Van Boven, L., Loewenstein, G., Welch, E., & Dunning, D. (2012). The illusion of courage in self-prediction: Mispredicting one's own behavior in embarrassing situations. *Journal of Behavioral Decision Making*, *25*, 1-12.

Ranked #36 among all articles ever appearing in *JBDM* in terms of "quality and quantity of online attention" according to the Altmetric Attention Index.

Williams, E., Gilovich, T., & Dunning, D. (2012). Being all that you can be: How potential performances influence assessments of self and others. *Personality and Social Psychology Bulletin*, *38*, 143-154.

## 2011:

Critcher, C. R., & Dunning, D. (2011). No good deed goes unquestioned: Asymmetric cynical attributions maintain the norm of self-interest. *Journal of Experimental Social Psychology*, *47*, 1207-1213.

Dunning, D. (2011). The Dunning-Kruger effect: On being ignorant of one's own ignorance. In J. Olson & M. P. Zanna (Eds.), *Advances in experimental social psychology* (vol. 44, pp. 247-296). New York: Elsevier.

Ranked #1 among all articles ever appearing in *Advances* in terms of "quality and quantity of online attention" according to the Altmetric Attention Score.

Dunning, D. (2011). Get thee to a laboratory. *Brain and Behavioral Sciences*, *34*, 18-19.

Dunning, D. (2011). My rather unknown piece about "unknown unknowns" and their role in self-insight. In R. Arkin (Ed.), *Most underappreciated: 50 prominent social psychologists talk about hidden gems* (pp. 197-201). Oxford, UK: Oxford University Press.

Löckenhoff, C. E., O'Donoghue, T., & Dunning, D. (2011). Age differences in temporal discounting: The role of dispositional affect and anticipated emotions. *Psychology and Aging*, *26*, 274-284.

**2010:**

- Balcetis, E., & Dunning, D. (2010). Wishful seeing: More desired objects are seen as closer. *Psychological Science, 21*, 147-152.
- Balcetis, E., & Dunning, D. (2010). Wishful seeing: Motivational influences on visual perception of the physical environment. In E. Balcetis & D. Lassiter (Eds.), *The social psychology of sight* (pp. 77-102). New York: Psychology Press.
- Critcher, C. R., Dunning, D., & Armor, D. A. (2010). When self-affirmation reduces defensiveness: Timing is key. *Personality and Social Psychology Bulletin, 36*, 947-959.
- Critcher, C. R., Helzer, E. G., & Dunning, D. (2010). Self-enhancement via redefinition: Defining social concepts to ensure positive views of self. In M. D. Alicke, & C. Sedikides (Eds.), *Handbook of self-enhancement and self-protection* (pp. 69-91). New York: Guilford.
- Dunning, D. (2010). Social motivation: Some introductory notes. In D. Dunning (ed.) *Social motivation* (pp. 1-10). New York: Psychology Press.
- Dunning, D., & Fetchenhauer, D. (2010). Trust as an expressive rather than an instrumental act. In S. Thye & E. Lawler (Eds.) *Advances in group processes* (vol. 27; pp. 97-127). New York: Emerald.
- Dunning, D., & Fetchenhauer, D. (2010). Understanding the psychology of trust. In D. Dunning (ed.) *Social motivation* (pp. 147-170). New York: Psychology Press.
- Fetchenhauer, D., & Dunning, D. (2010). Why so cynical? Asymmetric feedback underlies misguided skepticism in the trustworthiness of others. *Psychological Science, 21*, 189-193.

**2009:**

- Critcher, C. R., & Dunning, D. (2009). Egocentric pattern projection: How implicit personality theories recapitulate the geography of the self. *Journal of Personality and Social Psychology, 97*, 1-16.
- Critcher, C. R., & Dunning, D. (2009). How chronic self-views influence (and mislead) self-evaluations of performance: Self-views shape bottom-up experiences with the task. *Journal of Personality and Social Psychology, 97*, 931-945.
- Dunning, D., & Helzer, E. (2009). Misbelief and the neglect of environmental context. *Brain and Behavioral Sciences, 32*, 517-518.
- Dunning, D. (2009). Self-discovery. In G. R. Goethals and J. T. Wren (Eds.), *Leadership and discovery* (pp. 101-120). New York: Palgrave Macmillan.
- Fetchenhauer, D., & Dunning, D. (2009). Do people trust too much or too little? *Journal of Economic Psychology, 30*, 263-276.

Ranked #53 among all articles ever appearing in *JEP* in terms of “quality and quantity of online attention” according to the Altmetric Attention Index.

**2008:**

- Balcetis, E., & Dunning, D. (2008). A mile in moccasins: How situational experience reduces dispositionism in social judgment. *Personality and Social Psychology Bulletin*, *34*, 102-114.
- Balcetis, E., Dunning, D., & Miller, R. L. (2008). Do collectivists “know themselves” better than individualists?: Cross-cultural investigations of the “holier than thou” phenomenon. *Journal of Personality and Social Psychology*, *95*, 1252-1267.
- Carter, T. J., & Dunning, D. (2008). Faulty self-assessment: Why evaluating one’s own competence is an intrinsically difficult task. *Personality and Social Psychology Compass*, *2*, 346-360.
- Dunning, D. (2008). Social cognition. In W. A. Darity, Jr. (Ed.) *International Encyclopedia of the Social Sciences* (2nd edition, vol. 7, pp. 569-575). Detroit: Macmillan.
- Dunning, D., Balcetis, E., & Carter, T. (2008). Motivated reasoning below awareness. *International Journal of Psychology*, *43*, 9.
- Ehrlinger, J., Johnson, K., Banner, M., Dunning, D., & Kruger, J. (2008). Why the unskilled are unaware? Further explorations of (lack of) self-insight among the incompetent. *Organizational Behavior and Human Decision Processes*, *105*, 98-121.
- Ranked #7 among all articles ever appearing in *OBHDP* in terms of “quality and quantity of online attention” according to the Altmetric Attention Score.
- Fetchenhauer, D., Dunning, D., Schlösser, T., Gresser, F., & Haferkamp, A. (2008). Vertrauen gegenüber fremden: Befunde aus dem spieltheoretischen labor und dem echten leben. [Trust among strangers: Findings from game theory in the lab and real life.] In E. Rohmann, M. J. Herner, & D. Fetchenhauer (Eds.), *Sozialpsychologische beiträge zur positiven psychologie*. Lengerich, Germany: Pabst Science.

**2007:**

- Balcetis, E., & Dunning, D. (2007). Cognitive dissonance and the perception of natural environments. *Psychological Science*, *18*, 917-921.
- Selected as editor’s choice, *Science*, November 3, 2007.
- Caputo, D. D., & Dunning, D. (2007). Distinguishing accurate eyewitness identifications from erroneous ones: Post-dictive indicators of eyewitness accuracy. In R. C. L. Lindsay, D. F. Ross, J. D. Read, & M. P. Toglia (Eds.), *Handbook of eyewitness psychology: Volume 2: Memory for people* (pp. 427-452). Mahwah, NJ: Erlbaum.
- Dunning, D. (2007). Central versus peripheral traits. In R. Baumeister & K. D. Vohs (Eds.), *Encyclopedia of social psychology* (vol. 1, pp. 137-138). Thousand Oaks, CA: Sage.
- Dunning, D. (2007). Implicit personality theory. In R. Baumeister & K. D. Vohs (Eds.), *Encyclopedia of social psychology* (vol. 1, pp. 466-467). Thousand Oaks, CA: Sage.
- Dunning, D. (2007). Self. In R. Baumeister & K. D. Vohs (Eds.), *Encyclopedia of social psychology* (vol. 2, pp. 785-787). Thousand Oaks, CA: Sage.

- Dunning, D. (2007). Self-enhancement. In R. Baumeister & K. D. Vohs (Eds.), *Encyclopedia of social psychology* (vol. 2, pp. 817-819). Thousand Oaks, CA: Sage.
- Dunning, D. (2007). Self-image motives and consumer behavior: How sacrosanct self-beliefs sway preferences in the marketplace. *Journal of Consumer Psychology, 17*, 237-249.
- Dunning, D. (2007). Self-image motives: Further thoughts and reflections. *Journal of Consumer Psychology, 17*, 258-260.
- Dunning, D. (2007). Prediction: The inside view. In E. T. Higgins & A. Kruglanski (Eds.), *Social psychology: Handbook of basic principles* (2<sup>nd</sup> edition, pp. 69-90). New York: Guilford.
- Risen, J. L., Gilovich, T., & Dunning, D. (2007). One-shot illusory correlations and stereotype formation. *Personality and Social Psychology Bulletin, 33*, 1492-1502.

**2006:**

- Balcetis, E., & Dunning, D. (2006). See what you want to see: The impact of motivational states on visual perception. *Journal of Personality and Social Psychology, 91*, 612-625.
- Dawson, E., Savitsky, K., & Dunning, D. (2006). "Don't tell me, I don't want to know": Understanding people's reluctance to obtain medical diagnostic information. *Journal of Applied Social Psychology, 36*, 751-758.
- Epley, N., & Dunning, D. (2006). The mixed blessings of self-knowledge in behavioral prediction: Enhanced discrimination but exacerbated bias. *Personality and Social Psychology Bulletin, 32*, 641-655.
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### GENERAL INTEREST ARTICLES

Dunning, D. (2014, November-December). We are all confident idiots. *Pacific Standard*, *7*, 46-54.

Dunning, D. (2013). The paradox of knowing. *The Psychologist (UK)*, *26*, 414-417.

Dunning, D. (2006, May 5). Not knowing thyself. *Chronicle of Higher Education*, *52* (35), B24.

Dunning, D. (2006). Strangers to ourselves? *The Psychologist (U.K.)*, *19*, 600-603.

Dunning, D., Heath, C., & Suls, J. (2005). Picture imperfect. *Scientific American MIND*, *2*(4), 20-27.

Heath, C., Dunning, D., & Suls, J. M. (2005, December 3). Ignorance is bliss: We can't all be above average—yet most of us think we are. *Guardian (U.K.)*, p. 3.

Morris, E. (with Berman, B., & Dunning, D.) (2015). *Hear, all ye people; Hearken O earth* (Pentagram Papers #44). New York: Pentagram.

Wu, K., & Dunning, D. (2018, November-December). Unknown unknowns: The problem of hypocognition. *Scientific American MIND*, *29*(6), 42-45.

### On-line Essays

Personality and Social Psychology Connections (spsptalks.wordpress.com):  
 “He turned toward the gunfire” (8/11)

- “About that reality distortion field” (12/11)  
 “In praise of the missing; or, Peyton Manning for 2011 NFL MVP!” (1/12)  
 “Death, taxes, and let’s add overconfidence to the list” (6/12)  
 Albert Shanker Institute  
 “The data are in: Experiments in policy are worth it” (7/12)  
 The Conversation (4/8/16)  
 “Why the Internet is not making us smarter—And how to fight back”  
*Politico* (5/25/16)  
 “The psychological quirk that explains why you love Donald Trump”  
*Quartz*  
 “Psychology shows that Democrats and Republicans can’t even agree on objective reality” (10/31/16)  
 “At this rate, Gen X might never get to be President of the United States” (11/17/16)

### **UNDER REVIEW**

- Dunning, D., & Cone, J. *The Cassandra quandary: How flawed expertise prevents people from recognizing superior skill and knowledge among their peers.* Under revision.
- Dunning, D., & Sanchez, C. *Cultural patterns underlying accuracy and error in self-assessments of intellectual skills.* Under revision for re-review.
- Sanchez, C., & Dunning, D. *The jumping-to-conclusions cognitive style: Implications for reasoning errors, false beliefs, knowledge corruption, and learning in the general public.* Under review. *Journal of Personality and Social Psychology.*
- Sanchez, C., & Dunning, D. *Cognitive and emotional approaches to political misbeliefs: Who endorses partisan conspiracy theories?* Under review, *Social Psychological and Personality Science.*

### **IN PREPARATION**

- Atir, S., Rosenzweig, E., & Dunning, D. *The roles of genuine versus perceived self-knowledge in overclaiming impossible knowledge.*
- Ballantyne, N., & Dunning, D. (Eds.) *Reasoning and bias.* Edited book, New York: Oxford University Press.
- Critcher, C. R., & Dunning, D. *Why I think I’m better than them, but not him.*
- Dunning, D. *Social comparison goes awry: How lopsided accuracy in social judgment underlies flattering self-assessments.*
- Dunning, D. The personal and social consequences of not knowing what you do not know. In Ballantyne, N., & Dunning, D. (Eds.) *Reasoning and bias.* New York: Oxford University Press.
- Dunning, D. *A theory of the unreliable evaluator in self and social judgment.*
- Dunning, D. *Do psychologists think too casually about causality?*

- Dunning, D. *The competence illusion: You don't know what you don't know and why it matters*. (tentative title). Book under contract, Farrar Straus & Giroux.
- Dunning, D., Fetchenhauer, D., & Schlösser, T. *Are trust and cooperation the same behavior? Economic games and the nuanced extraction of goals*.
- Dunning, D., Reid, D., & Wethington, E. *Refuting misconceptions of the role of exercise in pain management*.
- Dunning, D., & Roh, S. *Everyday paralogia: Mistaken beliefs bolster a false sense of expertise*.
- Dunning, D., & Roh, S. *Do mistaken claims about President Obama's birthplace and religion reflect authentic belief?*
- Fetchenhauer, D., & Schlösser, T., & Dunning, D. *Is trust behavior a matter of giving or giving in?*
- Li, J. C., & Dunning, D., & Malpass, R. L. *Cross-racial identification among European-Americans: Basketball fandom and the contact hypothesis*.
- Perretta, S. F., & Dunning, D. *Testing the automatic versus process of elimination distinction in differentiating accurate from inaccurate eyewitnesses*.
- Rosenzweig, E., Atir, S., & Dunning, D. *The influence of context on overclaiming: When and why people assert they know the unknowable*.
- Wu, K., & Dunning, D. *Hypocognition and the successful tracking of objects in the environment*.

### **PRESENTATIONS (last 10 years)**

- Dunning, D. (2018, July). Gullible to ourselves. Invited talk presented at *Homo Credulus: The social psychology of gullibility* (20<sup>th</sup> Sydney Symposium of Social Psychology). J. Forgas & R. Baumeister (chairs). Visegrad, Hungary.
- Dunning, D. (2018, January). Interpersonal trust: Findings and mysteries. Invited talk presented at *Learning from the science of cognition and perception for decision-making: A workshop* (J. Wolfe, chair). National Academy of Sciences. Washington, DC.
- Dunning, D. (2018, March). Low information democracy. Invited talk in symposium *The importance of social psychological and personality research in the age of Trump* (K. Kawakami & R. C. Fraley, chairs). Annual conference of the Society for Personality and Social Psychology, Atlanta, GA.
- Dunning, D. (2018, May). Why ignorance fails to recognize itself. Invited talk at the Spring Meeting of the Consortium for Research on Emotional Intelligence in Organizations: Boston.
- Dunning, D. (2018, May). Why incompetence fails to recognize itself. Invited talk at the Internal Medicine Summit. American Board of Internal Medicine: Philadelphia.
- Dunning, D. (2018, July). Why people trust: Evidence from economic games. Invited talk in *Trust: An interdisciplinary perspective*. S. Topolinski (chair). Cologne, Germany.

- Dunning, D., & Sanchez, C. (2018, October). Why beginners are so overconfident: A little learning as a dangerous thing. In J. Ackerman (chair) *The psychology of newness*. Symposium presented at the annual conference of the Society of Experimental Social Psychology, Seattle, Washington.
- Anderson, R., & Dunning, D. (2017, January). Trust no one but me: Self-other differences in trust judgments. Paper presented at the annual conference of the Society for Personality and Social Psychology, San Antonio, TX.
- Dunning, D. (2017, January). The flawed evaluator in self and social cognition. Invited Lifetime Career Award address to the annual preconference of the International Society for Self & Identity, San Antonio, TX.
- Dunning, D. (2017, October). Why ignorance refuses to recognize itself. Invited talk given at annual meeting of ECON-ED, Chicago, IL. Video: [https://www.youtube.com/watch?v=ErkhYq13VVE&index=4&list=PL8wZ4Mqi477\\_X94aNbSTKOSxZ2Mpoul7N&t=11s](https://www.youtube.com/watch?v=ErkhYq13VVE&index=4&list=PL8wZ4Mqi477_X94aNbSTKOSxZ2Mpoul7N&t=11s)
- Dunning, D., Atir, S., & Rosenzweig, E. (2017, October). The role of perceived and genuine knowledge in the claiming of impossible expertise. Paper presented in invited symposium "*False knowledge*" organized by M. Landau at the annual meeting of the Society of Experimental Social Psychology.
- Sanchez, C., & Dunning, D. (2017, January). A little learning is a dangerous thing. Paper presented at the annual conference of the Society for Personality and Social Psychology, San Antonio, TX.
- Atir, S., Rosenzweig, E., & Dunning, D. (2016, January). Gaining knowledge increases claims of invented knowledge. Paper presented at the annual conference of the Society for Personality and Social Psychology, San Diego, CA.
- Anderson, J., & Dunning, D. (2016, January). Self-sabotaging from the start: Avoidants' unwillingness to trust strangers limits their social network integration. Paper presented at the annual conference of the Society for Personality and Social Psychology, San Diego, CA.
- Critcher, C. R., & Dunning, D. (2016, January). Why I'm better than them, but not him: Giving individuals, but not populations, the benefit of the doubt. Paper presented at the annual conference of the Society for Personality and Social Psychology, San Diego, CA.
- Dunning, D. (2016, May). R.E.S.P.E.C.T.: Find out what it means to me. Presidential address at the annual conference of the Society for the Study of Motivation. Chicago, IL.
- Dunning, D. (2016, June). The trouble with not knowing what you do not know. Paper presented at the NYC Philosophy/Psychology Conference on Epistemology. New York City.
- Dunning, D. (2016, July). Extracting metaphors and goals from social situations: What motivates choice in economic games. Invited paper to be presented at the 5<sup>th</sup> Munich Symposium on Motivation, Lake Eisbee, Germany.

- Dunning, D. (2016, July). True versus false belief in political attitudes and engagement. Paper to be presented in invited symposium, V. Ottati, chair, *Extremism, closed-mindedness, dogmatism and inaccuracy in political thought* at the annual conference of the International Society for Political Psychology.
- Dunning, D., & Roh, S. (2016, January). False beliefs, self-image and action. Paper presented at the annual conference of the Society for Personality and Social Psychology, San Diego, CA.
- Atir, S., Rosenzweig, E., & Dunning, D. (2015, May). A lot of knowledge is a dangerous thing: Expertise predicts overclaiming. In S. Atir (chair) *The when, how, and why of overconfidence*. Symposium at the Annual Convention of the Association for Psychological Science, New York, NY.
- Dunning, D. (2015, May). *Cognitive habits of intellectual humility and arrogance*. Invited talk presented at the Intellectual Humility Capstone Conference, Catalina Island, CA.  
*Available at:* <https://www.youtube.com/watch?v=P6HUFiyq7yo>
- Dunning, D. (2015, March). Discussant. In C. Shealy (organizer) *Exploring the “how” and “why” of self transformation through theory, research, and practice*. Panel discussion at the Summit Series on Transformative Teaching, Training, and Learning in Research and Practice: Cultivating the global sustainable self. Harrisonburg, VA.
- Dunning, D. (2015, March). Discussant. In J. Bruen (chair) *Our individual civil character*. Invited panel discussion at the Michigan State University Center for Community and Economic Development 2015 Contemporary Issues Institute on “Cultivating a Civil Society in an Era of Incivility.” East Lansing, MI.
- Dunning, D. (2015, July). *Lopsided accuracy in social judgment and comparison: Does genius hide in plain sight*. Invited talk presented at the Cologne Social Cognition Meeting 2015, Cologne, Germany.
- Dunning, D., & Fetchenhauer, D. (2015, May). Trust as a matter of respect. In D. Cain (chair) *The many beneficial, and sometimes perverse, aspects of trust*. Invited symposium at the annual Convention of the Association for Psychological Science, New York, NY.
- Dunning, D. (2014, July). Discussant. In L. G. Carlson (chair) *Women worry, men don't – How to own your seat at the table*. Invited panel discussion at the Annual Meeting of the National Association of Women Lawyers, New York, NY.
- Dunning, D. (2014, May). Motivations underlying trust in strangers. Invited talk, Annual Preconference of the Society for the Study of Motivation, San Francisco, CA.
- Dunning, D. (2014, May). Reflections on the failure of ignorance to recognize itself. Invited talk, Annual Convention of the Association for Psychological Science, Institute for Teaching of Psychology, San Francisco, CA.
- Dunning, D. (2014, February). The trouble with identifying expertise in self and other. Invited talk, Annual SPSP Preconference on the Self, Austin, TX.

- Dunning, D. (2013, September). The enigma of trust at zero acquaintance. Keynote address at the Annual SESP Preconference on Attraction and Relationships, Berkeley, CA.
- Dunning, D. (2013, January). Trust driven by social norms and not expectations. In T. Evans (chair), *The antecedents and consequences of trust: Cognitive, developmental, and cultural perspectives*. Symposium presented at the annual conference of the Society for Personality and Social Psychology, New Orleans, LA.
- Dunning, D. (2013, September). Understanding human motivation: Challenges and intrigues. In R. Deutsch & B. Gawronski (chairs), *Theory and explanation in social psychology: Achievements, challenges, and the ways forward*. Symposium to be presented at the annual conference of the Society of Experimental Social Psychology, Berkeley, CA.
- Helzer, E. G., & Dunning, D. (2013, January). On foregone conclusions: A self/other asymmetry in decision-making progress. Paper presented at the annual conference of the Society for Personality and Social Psychology, New Orleans, LA.
- Sheldon, O. J., Ames, D. R., & Dunning, D. A. (2013, January). Emotionally unskilled, unaware, and uninterested in learning more: Biased self-assessments of emotional intelligence. Paper presented at the annual conference of the Society for Personality and Social Psychology, New Orleans, LA.
- Sheldon, O. J., Ames, D. R., & Dunning, D. A. (2013, August). Emotionally unskilled, unaware, and uninterested in learning more: Reactions to feedback about deficits in emotional intelligence. Paper presented at the annual conference of the Academy of Management, Orlando, FL.
- Cole, S., Balcetis, E., & Dunning, D. (2012, January). Seeing is for moving: Biased distance perception, affective signal, and optimal action. Paper presented at the annual conference of the Society for Personality and Social Psychology, San Diego, CA.
- Dunning, D. (2012, January). Perspectives on the decision processes underlying eyewitness identification. Paper presented at the SPSP Social Psychology and the Law Pre-Conference, San Diego, CA.
- Dunning, D. (2012, May). Why we trust: Evidence from economic games. Invited talk to be presented at the annual convention of the Midwestern Psychological Association, Chicago, IL.
- Dunning, D., & Cone, J. (2012, August). Does genius go unrecognized? In J. Ehrlinger (chair), *Sources of accuracy and error in social judgment*. Invited symposium at the annual convention of the American Psychological Association, Orlando, FL.
- Granot, Y., Balcetis, E., & Dunning, D. (2012, January). Eye on the prize: Subjective reward predicts initial dominance in binocular rivalry. Paper presented at the annual conference of the Society for Personality and Social Psychology, San Diego, CA.
- Helzer, E., & Dunning, D. (2012, January). Self/other differences in freedom of thought: Who is right and why? Paper presented at the annual conference of the Society for Personality and Social Psychology, San Diego, CA.

- Critcher, C. R., & Dunning, D. (2011, July). Causal thinking in implicit personality theories: An explanation of pattern projection. Paper presented at the 16<sup>th</sup> General Meeting of the European Association for Social Psychology, Stockholm, Sweden.
- Dunning, D., & Balcetis, E. (2011, May). Preparing the perceiver: Motivated perception and affective signal. Paper presented at the 4<sup>th</sup> annual conference of the Society for the Study of Motivation, Washington, DC.
- Dunning, D., & Balcetis, E. (2011, July). Wishful thinking determines initial dominance in binocular rivalry. Paper presented at the 16<sup>th</sup> General Meeting of the European Association for Social Psychology, Stockholm, Sweden.
- Dunning, D., & Cone, J. (2011, October). Social cognitive consequences of metacognitive failings: Does genius go unrecognized? In P. Brinol & K. Demarree (co-chairs) *Metacognition in social judgment*. Symposium presented at the annual conference of the Society of Experimental Social Psychology, Washington, DC.
- Dunning, D., Williams, E., & Kruger, J. (2011, January). The hobgoblin of consistency: Rational errors underlie misguided confidence among the incompetent. Paper presented in M. Wallaert & L. Van Boven (chair) *Cues to confidence and consistency*. Symposium presented at the annual conference of the Society for Personality and Social Psychology, San Antonio, Texas.
- Fetchenhauer, D. F., & Dunning, D. (2011, July). What you always knew about trust, but that isn't so. Paper presented at the 14<sup>th</sup> International Conference on Social Dilemmas, Amsterdam, Netherlands.
- Helzer, E. G., Pizarro, D., Gilovich, T., & Dunning, D. (2011, July). Willful agents in our midst: Beliefs about agency are asymmetric and consequential. Paper presented at the Annual Meeting of the Society for Philosophy and Psychology, Montreal, Canada.
- Sheldon, O. J., Ames, D. J., & Dunning, D. (2011, January). Emotionally unskilled, unaware, and disinterested in learning more: Biased assessments of emotional intelligence. Poster presented at the annual meeting of the Society for Personality and Social Psychology, San Antonio, Texas.
- Dunning, D. (2010, September). Trusting others: Its emotional and social, rather than its economic, underpinnings. Invited keynote address presented at the joint conference of the International Association for Research in Economic Psychology and the Society for the Advancement of Behavioral Economics, Cologne, Germany.
- Dunning, D., & Balcetis, E. (2010, October). Desire, dread, and the perception of distance. Paper presented in L. Van Boven (chair) *Perspectives on psychological distance*. Symposium to be presented at the annual conference of the Society for Experimental Social Psychology, Minneapolis, Minnesota.
- Dunning, D., & Helzer, E. (2010, January). Are people better social psychologists than self-psychologists? In J. Beer (chair), *New insights into social evaluation biases: From brain to behavior*. Symposium presented at the annual conference of the Society for Personality and Social Psychology, Las Vegas, NV.

- Critcher, C. R., & Dunning, D. (2009, February). Affirmations provide perspective: Reducing defensiveness by expanding the working self-concept. Paper presented at the 10<sup>th</sup> annual conference of the Society for Personality and Social Psychology, Tampa, FL.
- Dunning, D. (2009, February). Why people fail to recognize their own incompetence: Implications for gerontological education and health. Plenary keynote address presented at the annual conference of the Association for Gerontology in Higher Education. San Antonio, TX.
- Dunning, D., & Critcher, C. R. (2009, November). Top-down self-beliefs alter perceptions of bottom-up experience: Implications for performance evaluation. In C. Massey (chair), *Whither optimism: Inquiries into the existence and persistence of optimistic biases*. Symposium presented at the annual conference of the Society for Judgment and Decision Making, Boston, MA.
- Critcher, C. R., & Dunning, D. (2008, February). Pattern projection: Assessing covariation by assessing the self. In C. R. Critcher (chair), *Self-centered but social: Dual roles of the self in judging others*. Symposium presented at the annual convention of the Society for Personality and Social Psychology, Albuquerque, New Mexico.
- Dunning, D. (2008, October). On the vagaries of self-evaluation. Paper presented at the annual conference of the Person Memory Interest Group, Petaluma, CA.
- Dunning, D., Balcetis, E., & Carter, T. (2008, July). Motivated reasoning below awareness. Paper presented in invited symposium *Motivation, recall, and information processing*, R. Sanitioso (chair). International Congress of Psychology, Berlin, Germany.
- Dunning, D., & Fetchenhauer, D. (2008, February). Why we trust: Evidence from economic games. Invited talk at the Judgment and Decision Making Preconference of the annual convention of the Society for Personality and Social Psychology, Albuquerque, New Mexico.

### **CONFERENCES ORGANIZED**

- Fourth Annual SESP Preconference on the Self, International Society for Self and Identity, St. Louis, Mo, October 1999. (with Michael Kernis)
- Fifth Annual SESP Preconference on the Self, International Society for Self and Identity, Atlanta, GA, October 2000. (with Jeff Greenberg)

### **INVITED TALKS AND COLLOQUIA**

Central Michigan University  
 Colgate University  
 Cornell University, Law, Psychology, and Human Development Program  
 Cornell University Law School  
 Florida International University  
 Florida State University  
 Harvard University, Department of Psychology  
 Harvard University Medical School  
 Indiana University  
 Michigan State University



New York University, Department of Psychology  
 New York University, Stern School of Business (2 visits: Marketing; Paduano Lecture)  
 Northeastern University  
 Northwestern University  
 Ohio State University (3 visits)  
 Ohio University  
 Princeton University (3 visits: Cognitive Science Program, Psychology Department)  
 Rochester Institute of Technology, National Technical Institute for the Deaf  
 Stanford University, Department of Psychology (2 visits)  
 Stanford University Graduate School of Business (2 visits)  
 SUNY—University at Buffalo  
 SUNY—Syracuse, Psychiatry Department, Health Science Center  
 SUNY—Upstate Medical University  
 Syracuse University  
 University College London (Affective Brain Lab)  
 University of Basel (Switzerland)  
 University of California, Berkeley, Haas School of Business  
 University of California, San Diego, Rady School of Management  
 University of California, Santa Barbara  
 University of Chicago, Booth Graduate School of Business, Decision Research Center (3 visits)  
 University of Cologne (Germany; 4 visits)  
 University of Groningen (2 visits, Dept. of Psychology; Dept. of Sociology.)  
 University of Iowa  
 University of Maryland  
 University of Massachusetts (3 visits)  
 University of Miami, Leonard M. Miller School of Medicine  
 University of Miami (Ohio)  
 University of Michigan (3 visits; Social Psychology Area; Decision Consortium)  
 University of Michigan Medical School, Medical Education Scholars Program  
 University of Michigan, Ross School of Business  
 University of New Hampshire (Mary Hennessey Blum Memorial Lecture)  
 University of North Carolina at Greensboro (Kendon Smith Lecture)  
 University of Pennsylvania, Wharton School (2 visits)  
 University of Southern California, Gould Law School  
 University of Toronto, Faculty of Medicine (Robert Stone Lecture)  
 University of Toronto, Psychology Department (Mississauga)  
 University of Toronto, Social Psychology Research Group  
 University of Virginia School of Medicine  
 University of Waterloo  
 University of Wisconsin, Madison (2 visits)  
 University of Würzburg (Germany)  
 Washington University, St. Louis  
 Wayne State University  
 Weill Medical College of Cornell University, Research Methodology Conference (2 visits)  
 Williams College  
 Yale University, Psychology Department  
 Yale University, School of Management (5 visits)

**MEDIA APPEARANCES (Selected)**

Television: *Science Today*, Discovery Channel, Canada (1/18/00, 3/21/01)  
               *Canada AM*, CTV (1/19/00)  
               *The Early Show*, CBS (1/20/00)

- Radio:
- World News Now*, ABC (6/20/00)
  - ScienCentral* (local ABC news stations; 12/27/05, 8/17/06)
  - All Things Considered*, NPR (1/18/00, 10/8/07, 12/5/11)
  - Gene Burns Show*, Talk America Network (1/18/00)
  - Armstrong Williams Show*, Talk America Network (1/18/00)
  - Today*, BBC Radio 4 (1/19/00)
  - Midmorning*, Minnesota Public Radio (1/25/00)
  - Australian Broadcasting Corporation* (2/15/01)
  - CBC Radio National* (2/21/01)
  - Science Watch* (syndicated; 4/2/01)
  - BBC World Service* (11/18/05)
  - Science Caberet*, WICB, Ithaca, New York (7/18/10)\*
  - Voice of America* (3/4/12)
  - The Week with George Galloway* (talkSPORT, UK, 3/4/12)\*
  - JWave Radio* (Japan, 6/14/12)
  - Ideas*, CBC Radio & Sirius XM Radio (Canada, 12/12/13), *The Fool's Dilemma*  
Interviewed for hour-long documentary exploring several aspects of my research  
Podcast version: <http://www.cbc.ca/ideas/episodes/2013/12/12/the-fools-dilemma/>
  - Central Time*, Wisconsin Public Radio (11/10/14)\*
  - David Pakman Show* (11/21/14)\*\*
  - Chuck Morse Speaks* (12/2/14)\*
  - Missing Links*, 103.2 FM Dublin (Ireland) (12/15/14)\*
  - Science Friday* (Overconfidence is overrated), 1/28/15\*, WNPR Podcast Version:  
<http://wnpr.org/post/overconfidence-overrated>
  - Innovation Hub* (Why we're all overconfident), 3/24/15\*, Public Radio International,  
Podcast Version: <https://www.pri.org/stories/2015-03-23/why-were-all-overconfident>
  - This American Life*, Episode 585 (In defense of ignorance), Act 2 (4/22/16)  
Podcast Version:  
<http://www.thisamericanlife.org/radio-archives/episode/585/in-defense-of-ignorance>
  - The Human Zoo* (Trust me, I'm an expert), 7/5/16\*, BBC  
Podcast Version: <http://www.bbc.co.uk/programmes/b07j4ppt>
  - Future Tense* (Agnotology: Understanding our ignorance), 1/29/17\*, Australian Broadcasting Company. Podcast Version:  
[http://mpegmedia.abc.net.au/rn/podcast/2017/01/ftc\\_20170129.mp3](http://mpegmedia.abc.net.au/rn/podcast/2017/01/ftc_20170129.mp3)
  - Business Daily* (The death of expertise), 11/13/2018, BBC World Service  
<https://www.bbc.co.uk/programmes/w3cswgwd>
- Blog:
- Life's Little Mysteries (3/5/12; 3/6/12; 3/12/12)
  - Ars Technica (5/25/12)
  - SmartPlanet (4/10/14)
  - Salon (11/29/14)
  - New York Times Opinionator* (Errol Morris), interviewed for two separate essays:  
*The anosognosic's dilemma: Something's wrong but you'll never know what it is*  
(6/24, 6/28/10).
  - Hear, all ye people: Harken, O earth* (8/8, 8/9/12)  
(Published as limited edition book, June 2015)
  - Slate (podcast interview for their daily feature, *The Gist*) (11/9/14)\*
  - Big Picture Science, podcast interview (11/10/14)\*
  - You Are Not So Smart, podcast interview (11/10/14; rebroadcast 4/8/16)\*  
Podcast: <https://soundcloud.com/youarenotsosmart/036-the-dunning-kruger-effect>
  - Reddit Science: Ask Me Anything (11/13/14)  
URL: [https://www.reddit.com/r/science/comments/2m6d68/science\\_ama\\_seriesim\\_david\\_dunning\\_a\\_social](https://www.reddit.com/r/science/comments/2m6d68/science_ama_seriesim_david_dunning_a_social)
  - Cornell Institute on Women and Science: On gender attitudes and stereotypes

(4/27/15)\*\*

Science Friday (7/24/15)\*

\*audio podcast available

\*\*YouTube video available

Interviewed for articles appearing in:

*New York Times, New York Magazine, USA Today, Boston Globe, Wall Street Journal, Reuters News Service, Kansas City Star, Pittsburgh Post-Gazette, Portland Oregonian, Seattle Times, US News & World Report, Gallup Management Journal, Cornell Magazine, People, Atlantic Monthly, Mademoiselle, Psychology Today, vox.com, Entrepreneur, BBC Science Focus (U.K.), London Times (U.K.), Workplace News (Canada), New York Times Magazine, Superinterresante (Brazil), El Mercurio (Santiago, Chile), El Mundo (Madrid, Spain), Financial Times Deutschland, CNR (Barcelona, Spain), The National (UAE), Psychologie Heute (Germany), Zeit Wissen (Germany), Redactie Psychologie Magazine (Netherlands), Corriere Della Sera (Italy), O: The Oprah Magazine.*

### **HONORS AND AWARDS**

Distinguished Lifetime Career Award, Society for Self and Identity	2016
Best Paper Award, Society for Self and Identity (w/ E. Balcetis)	2011
Faculty Mentor, Merrill Presidential Scholars Award, received twice	1993
National Research Service Award, post-doctoral grant, NIMH, declined	1986
National Science Foundation Graduate Fellowship	1983-1986
Summa Cum Laude, Michigan State University	1982
Phi Kappa Phi Honorary Society	1981
Phi Beta Kappa Honorary Society	1981
Mortar Board Honor Society	1981
Michigan State University Alumni Distinguished Scholarship	1978-1982

### **COURSES TAUGHT**

Psychology and Law, Cornell University, University of Michigan  
 Research Methods in Psychology, Cornell University  
 The Self, Cornell University  
 Director, Senior Honors Program, Cornell University  
 Cognitive Social Psychology, graduate course, Cornell University  
 Advanced Social Psychology, graduate course, University of Michigan.

### **DISSERTATIONS SUPERVISED**

Lisa Beth Stern (now at Interstar Pharmaceutical Research, Quebec)  
 Amber L. Story (now at the National Science Foundation)  
 Rory O'Brien McElwee (now at Philadelphia University)  
 Andrew F. Hayes (now at Department of Communication, Ohio State University)  
 Scott F. Perretta (now at Definitive Insights, Portland, Oregon)  
 Justin Kruger (Stern School of Business, NYU; co-directed with T. Gilovich)  
 Jeanine Prime (now at Catalyst, Inc., New York City, New York)  
 Emily Coleman (now at Syracuse University)  
 Deanna Caputo (now at MITRE Corp., Virginia)  
 Emily Balcetis (now at New York University; winner 2007 SESP Dissertation Award)  
 Travis Carter (now at Booth School of Business, University of Chicago)

Clayton Critcher (now at Haas Business School, University of California, Berkeley)  
 Erik Helzer (now at Johns Hopkins University Business School)

### **DEPARTMENT AND UNIVERSITY COMMITTEES**

#### **CORNELL:**

Graduate Field Member

Psychology, 1986-present

Cognitive Studies, 1995-present

Director, Graduate Field of Psychology, 1998-2001

Law and Society Undergraduate Concentration

Member, 1986-2015

Executive Council, 1988-1992

Director, 1989-1990, 1997-2000

Affiliate, Center for Behavioral and Economic Decision Research, 1987-2015

Psychology Graduate Field Admissions Committee, 1987, 1994-2002

Psychology Department Colloquium Series Director, 1991-1997

Psychology Department Search Committee, member, 1997, 1998 (co-chair), 1999, 2000, 2001, 2005, 2006 (chair)

Director, Awards and Fellowships Committee, 1997-1998

Cornell University Faculty Council of Representatives, 1988-1991

University Committee for Human Subjects, 1990-1991, 1995-2010

University Hearing Board, 1997-1998

Independent Major Board, College of Arts and Sciences, 2001-2009

Participant, Cornell University Social Science Faculty Seminar on Inequality, 2001-2002

Member, Search Committee for Dean of the College of Human Ecology, 2003-2004

Ad Hoc Committee on External Funding for the Social Sciences, 2005-2006

Team Fellow, Theme Project on Judgment, Decision Making, and Social Behavior, Institute for the Social Sciences, Cornell University, 2009-2012

Member, Department of Human Development Search Committee, 2010-2011

#### **UNIVERSITY OF MICHIGAN:**

##### **Psychology:**

Augmented Executive Committee, Department of Psychology, 2015-2016

Executive Committee, Department of Psychology, 2016-2018

Search Committee, Bioscience, 2015-2016

Search Committee, Organizational Psychology, 2017-2018.

Graduate Admissions, 2016-2019

##### **Research Center for Group Dynamics:**

Executive Committee, 2015-2016

##### **Institute for Social Research**

Policy Committee, 2018-2019.